

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL  
 FOR: Annual Contract for Headsets, Webcams and Accessories  
 TIME & (February 15, 2017 through February 14, 2018)  
 DATE: 3:00 p.m., February 13, 2017

Adorama, Inc.  
 42 West 18th Street  
 New York, NY 10011

CDW Government, LLC  
 230 N. Milwaukee Ave.  
 Vernon Hills, IL 60061

Call One, Inc.  
 400 Imperial Blvd.  
 Cape Canaveral, FL 32920

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
<b>BASE YEAR: February 15, 2017 - February 14, 2018</b>					
<b>HEADSETS</b>					
1.	5 ea. BIZ 2300 USB Single-Ear, Part No. JBR-2393-829-109-005	UNIT PRICE TOTAL	84.69 423.45	83.00 415.00	71.00 355.00
2.	50 ea. BIZ 2300 USB Dual-Ear, Part No. JBR-2399-829-109-005	UNIT PRICE TOTAL	89.85 4,492.50	96.00 4,800.00	81.00 4,050.00
3.	5 ea. BIZ 2300 QD Single-Ear, Part No. JBR-2303-820-105-003	UNIT PRICE TOTAL	65.99 329.95	65.00 325.00	62.00 310.00
4.	5 ea. BIZ 2300 QD Dual Ear, Part No. JBR-2309-820-105-003	UNIT PRICE TOTAL	81.25 406.25	81.00 405.00	72.00 360.00
5.	50 ea. PRO 9450 Single Ear, Part No. JBR-9450-65-507-105-002	UNIT PRICE TOTAL	188.55 9,427.50	208.00 10,400.00	182.00 9,100.00
6.	5 ea. PRO 9450 Dual Ear, Part No. JBR-9450-69-707-105	UNIT PRICE TOTAL	219.75 1,098.75	220.00 1,100.00	197.00 985.00
7.	5 ea. PRO 9465 Dual Ear, Part No. JBR-9465-69-804-105-002	UNIT PRICE TOTAL	252.35 1,261.75	260.00 1,300.00	235.00 1,175.00
8.	5 ea. PRO 9470 Single Ear, Part No. JBR-9470-66-904-105-002	UNIT PRICE TOTAL	241.00 1,205.00	252.00 1,260.00	225.00 1,125.00
<b>WEBCAMS</b>					
9.	5 ea. Logitech Conference Cam Connect, Part No. LOG-960-001013-014	UNIT PRICE TOTAL	472.09 2,360.45	400.00 2,000.00	384.00 1,920.00
10.	5 ea. Logitech PTZ Pro Camera, Part No. LOG-960-001021-014	UNIT PRICE TOTAL	888.65 4,443.25	650.00 3,250.00	649.00 3,245.00
11.	25 ea. Logitech HD Pro Webcam C920, Part No. LOG-960-000764-012	UNIT PRICE TOTAL	80.65 2,016.25	78.00 1,950.00	86.00 2,150.00
12.	50 ea. Logitech HD Webcam C310, Part No. LOG-960-000585-012	UNIT PRICE TOTAL	44.55 2,227.50	50.00 2,500.00	51.00 2,550.00
<b>ACCESSORIES</b>					
13.	5 ea. QD Y-Training USB Adapter, Part No. JBR-265-09-004	UNIT PRICE TOTAL	83.95 419.75	72.00 360.00	70.00 350.00
14.	50 ea. EHS Cable for 7900-8800 Series phones, Phone No. JBR-14201-22-004	UNIT PRICE TOTAL	23.50 1,175.00	24.00 1,200.00	15.00 750.00
15.	5 ea. Jabra UC Motiron+, Part No. JBR-6640-906-105-005	UNIT PRICE TOTAL	129.45 647.25	135.00 675.00	125.00 625.00
16.	10 ea. Barco Clickshare, Part No. CSC-1	UNIT PRICE TOTAL	2,572.50 25,725.00	2,700.00 27,000.00	3,030.00 30,300.00
<b>BASE YEAR TOTAL</b>		TOTAL	57,659.60	58,940.00	59,350.00
<b>EXTENSION 1: February 15, 2018 - February 14, 2019</b>					
<b>HEADSETS</b>					
1.	5 ea. BIZ 2300 USB Single-Ear, Part No. JBR-2393-829-109-005	UNIT PRICE TOTAL	84.69 423.45	83.00 415.00	71.00 355.00
2.	50 ea. BIZ 2300 USB Dual-Ear, Part No. JBR-2399-829-109-005	UNIT PRICE TOTAL	89.85 4,492.50	96.00 4,800.00	81.00 4,050.00
3.	5 ea. BIZ 2300 QD Single-Ear, Part No. JBR-2303-820-105-003	UNIT PRICE TOTAL	65.99 329.95	65.00 325.00	62.00 310.00
4.	5 ea. BIZ 2300 QD Dual Ear, Part No. JBR-2309-820-105-003	UNIT PRICE TOTAL	81.25 406.25	81.00 405.00	72.00 360.00
5.	50 ea. PRO 9450 Single Ear, Part No. JBR-9450-65-507-105-002	UNIT PRICE TOTAL	188.55 9,427.50	208.00 10,400.00	182.00 9,100.00

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL  
 FOR: Annual Contract for Headsets, Webcams and Accessories  
 TIME & (February 15, 2017 through February 14, 2018)  
 DATE: 3:00 p.m., February 13, 2017

Adorama, Inc.  
 42 West 18th Street  
 New York, NY 10011

CDW Government, LLC  
 230 N. Milwaukee Ave.  
 Vernon Hills, IL 60061

Call One, Inc.  
 400 Imperial Blvd.  
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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT			
6.	5 ea. PRO 9450 Dual Ear, Part No. JBR-9450-69-707-105	PRICE TOTAL	219.75 1,098.75	220.00 1,100.00	197.00 985.00
7.	5 ea. PRO 9465 Dual Ear, Part No. JBR-9465-69-804-105-002	PRICE TOTAL	252.35 1,261.75	260.00 1,300.00	235.00 1,175.00
8.	5 ea. PRO 9470 Single Ear, Part No. JBR-9470-66-904-105-002	PRICE TOTAL	241.00 1,205.00	252.00 1,260.00	225.00 1,125.00
<b>WEBCAMS</b>					
9.	5 ea. Logitech Conference Cam Connect, Part No. LOG-960-001013-014	PRICE TOTAL	472.09 2,360.45	400.00 2,000.00	384.00 1,920.00
10.	5 ea. Logitech PTZ Pro Camera, Part No. LOG-960-001021-014	PRICE TOTAL	888.65 4,443.25	650.00 3,250.00	649.00 3,245.00
11.	25 ea. Logitech HD Pro Webcam C920, Part No. LOG-960-000764-012	PRICE TOTAL	80.65 2,016.25	78.00 1,950.00	86.00 2,150.00
12.	50 ea. Logitech HD Webcam C310, Part No. LOG-960-000585-012	PRICE TOTAL	44.55 2,227.50	50.00 2,500.00	51.00 2,550.00
<b>ACCESSORIES</b>					
13.	5 ea. QD Y-Training USB Adapter, Part No. JBR-265-09-004	PRICE TOTAL	83.95 419.75	72.00 360.00	70.00 350.00
14.	50 ea. EHS Cable for 7900-8800 Series phones, Phone No. JBR-14201-22-004	PRICE TOTAL	23.50 1,175.00	24.00 1,200.00	15.00 750.00
15.	5 ea. Jabra UC Motiron+, Part No. JBR-6640-906-105-005	PRICE TOTAL	129.45 647.25	135.00 675.00	125.00 625.00
16.	10 ea. Barco Clickshare, Part No. CSC-1	PRICE TOTAL	2,572.50 25,725.00	2,700.00 27,000.00	3,030.00 30,300.00
<b>EXTENSION 1 YEAR TOTAL</b>		TOTAL	57,659.60	58,940.00	59,350.00
<b>EXTENSION 2: February 15, 2019 - February 14, 2020</b>					
<b>HEADSETS</b>					
1.	5 ea. BIZ 2300 USB Single-Ear, Part No. JBR-2393-829-109-005	PRICE TOTAL	84.69 423.45	83.00 415.00	71.00 355.00
2.	50 ea. BIZ 2300 USB Dual-Ear, Part No. JBR-2399-829-109-005	PRICE TOTAL	89.85 4,492.50	96.00 4,800.00	81.00 4,050.00
3.	5 ea. BIZ 2300 QD Single-Ear, Part No. JBR-2303-820-105-003	PRICE TOTAL	65.99 329.95	65.00 325.00	62.00 310.00
4.	5 ea. BIZ 2300 QD Dual Ear, Part No. JBR-2309-820-105-003	PRICE TOTAL	81.25 406.25	81.00 405.00	72.00 360.00
5.	50 ea. PRO 9450 Single Ear, Part No. JBR-9450-65-507-105-002	PRICE TOTAL	188.55 9,427.50	208.00 10,400.00	182.00 9,100.00
6.	5 ea. PRO 9450 Dual Ear, Part No. JBR-9450-69-707-105	PRICE TOTAL	219.75 1,098.75	220.00 1,100.00	197.00 985.00
7.	5 ea. PRO 9465 Dual Ear, Part No. JBR-9465-69-804-105-002	PRICE TOTAL	252.35 1,261.75	260.00 1,300.00	235.00 1,175.00
8.	5 ea. PRO 9470 Single Ear, Part No. JBR-9470-66-904-105-002	PRICE TOTAL	241.00 1,205.00	252.00 1,260.00	225.00 1,125.00
<b>WEBCAMS</b>					
9.	5 ea. Logitech Conference Cam Connect, Part No. LOG-960-001013-014	PRICE TOTAL	472.09 2,360.45	400.00 2,000.00	384.00 1,920.00
10.	5 ea. Logitech PTZ Pro Camera, Part No. LOG-960-001021-014	PRICE TOTAL	888.65 4,443.25	650.00 3,250.00	649.00 3,245.00

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**TABULATION OF BIDS**

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Call One, Inc.  
 400 Imperial Blvd.  
 Cape Canaveral, FL 32920

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT			
11.	25 ea. Logitech HD Pro Webcam C920, Part No. LOG-960-000764-012	PRICE TOTAL	80.65 2,016.25	78.00 1,950.00	86.00 2,150.00
12.	50 ea. Logitech HD Webcam C310, Part No. LOG-960-000585-012	PRICE TOTAL	44.55 2,227.50	50.00 2,500.00	51.00 2,550.00
<b>ACCESSORIES</b>					
13.	5 ea. QD Y-Training USB Adapter, Part No. JBR-265-09-004	PRICE TOTAL	83.95 419.75	72.00 360.00	70.00 350.00
14.	50 ea. EHS Cable for 7900-8800 Series phones, Phone No. JBR-14201-22-004	PRICE TOTAL	23.50 1,175.00	24.00 1,200.00	15.00 750.00
15.	5 ea. Jabra UC Motiron+, Part No. JBR-6640-906-105-005	PRICE TOTAL	129.45 647.25	135.00 675.00	125.00 625.00
16.	10 ea. Barco Clickshare, Part No. CSC-1	PRICE TOTAL	2,572.50 25,725.00	2,700.00 27,000.00	3,030.00 30,300.00
<b>EXTENSION 2 YEAR TOTAL</b>		TOTAL	57,659.60	58,940.00	59,350.00
<b>EXTENSION 3: February 15, 2020 - February 14, 2021</b>					
<b>HEADSETS</b>					
1.	5 ea. BIZ 2300 USB Single-Ear, Part No. JBR-2393-829-109-005	PRICE TOTAL	84.69 423.45	83.00 415.00	71.00 355.00
2.	50 ea. BIZ 2300 USB Dual-Ear, Part No. JBR-2399-829-109-005	PRICE TOTAL	89.85 4,492.50	96.00 4,800.00	81.00 4,050.00
3.	5 ea. BIZ 2300 QD Single-Ear, Part No. JBR-2303-820-105-003	PRICE TOTAL	65.99 329.95	65.00 325.00	62.00 310.00
4.	5 ea. BIZ 2300 QD Dual Ear, Part No. JBR-2309-820-105-003	PRICE TOTAL	81.25 406.25	81.00 405.00	72.00 360.00
5.	50 ea. PRO 9450 Single Ear, Part No. JBR-9450-65-507-105-002	PRICE TOTAL	188.55 9,427.50	208.00 10,400.00	182.00 9,100.00
6.	5 ea. PRO 9450 Dual Ear, Part No. JBR-9450-69-707-105	PRICE TOTAL	219.75 1,098.75	220.00 1,100.00	197.00 985.00
7.	5 ea. PRO 9465 Dual Ear, Part No. JBR-9465-69-804-105-002	PRICE TOTAL	252.35 1,261.75	260.00 1,300.00	235.00 1,175.00
8.	5 ea. PRO 9470 Single Ear, Part No. JBR-9470-66-904-105-002	PRICE TOTAL	241.00 1,205.00	252.00 1,260.00	225.00 1,125.00
<b>WEBCAMS</b>					
9.	5 ea. Logitech Conference Cam Connect, Part No. LOG-960-001013-014	PRICE TOTAL	472.09 2,360.45	400.00 2,000.00	384.00 1,920.00
10.	5 ea. Logitech PTZ Pro Camera, Part No. LOG-960-001021-014	PRICE TOTAL	888.65 4,443.25	650.00 3,250.00	649.00 3,245.00
11.	25 ea. Logitech HD Pro Webcam C920, Part No. LOG-960-000764-012	PRICE TOTAL	80.65 2,016.25	78.00 1,950.00	86.00 2,150.00
12.	50 ea. Logitech HD Webcam C310, Part No. LOG-960-000585-012	PRICE TOTAL	44.55 2,227.50	50.00 2,500.00	51.00 2,550.00
<b>ACCESSORIES</b>					
13.	5 ea. QD Y-Training USB Adapter, Part No. JBR-265-09-004	PRICE TOTAL	83.95 419.75	72.00 360.00	70.00 350.00
14.	50 ea. EHS Cable for 7900-8800 Series phones, Phone No. JBR-14201-22-004	PRICE TOTAL	23.50 1,175.00	24.00 1,200.00	15.00 750.00
15.	5 ea. Jabra UC Motiron+, Part No. JBR-6640-906-105-005	PRICE TOTAL	129.45 647.25	135.00 675.00	125.00 625.00

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
16.	10 ea. Barco Clickshare, Part No. CSC-1	UNIT PRICE TOTAL	2,572.50 25,725.00	2,700.00 27,000.00	3,030.00 30,300.00
	<b>EXTENSION 3 YEAR TOTAL</b>	TOTAL	57,659.60	58,940.00	59,350.00
	<b>EXTENSION 4: February 15, 2021 - February 14, 2022</b>				
	<b>HEADSETS</b>				
1.	5 ea. BIZ 2300 USB Single-Ear, Part No. JBR-2393-829-109-005	UNIT PRICE TOTAL	84.69 423.45	83.00 415.00	71.00 355.00
2.	50 ea. BIZ 2300 USB Dual-Ear, Part No. JBR-2399-829-109-005	UNIT PRICE TOTAL	89.85 4,492.50	96.00 4,800.00	81.00 4,050.00
3.	5 ea. BIZ 2300 QD Single-Ear, Part No. JBR-2303-820-105-003	UNIT PRICE TOTAL	65.99 329.95	65.00 325.00	62.00 310.00
4.	5 ea. BIZ 2300 QD Dual Ear, Part No. JBR-2309-820-105-003	UNIT PRICE TOTAL	81.25 406.25	81.00 405.00	72.00 360.00
5.	50 ea. PRO 9450 Single Ear, Part No. JBR-9450-65-507-105-002	UNIT PRICE TOTAL	188.55 9,427.50	208.00 10,400.00	182.00 9,100.00
6.	5 ea. PRO 9450 Dual Ear, Part No. JBR-9450-69-707-105	UNIT PRICE TOTAL	219.75 1,098.75	220.00 1,100.00	197.00 985.00
7.	5 ea. PRO 9465 Dual Ear, Part No. JBR-9465-69-804-105-002	UNIT PRICE TOTAL	252.35 1,261.75	260.00 1,300.00	235.00 1,175.00
8.	5 ea. PRO 9470 Single Ear, Part No. JBR-9470-66-904-105-002	UNIT PRICE TOTAL	241.00 1,205.00	252.00 1,260.00	225.00 1,125.00
	<b>WEBCAMS</b>				
9.	5 ea. Logitech Conference Cam Connect, Part No. LOG-960-001013-014	UNIT PRICE TOTAL	472.09 2,360.45	400.00 2,000.00	384.00 1,920.00
10.	5 ea. Logitech PTZ Pro Camera, Part No. LOG-960-001021-014	UNIT PRICE TOTAL	888.65 4,443.25	650.00 3,250.00	649.00 3,245.00
11.	25 ea. Logitech HD Pro Webcam C920, Part No. LOG-960-000764-012	UNIT PRICE TOTAL	80.65 2,016.25	78.00 1,950.00	86.00 2,150.00
12.	50 ea. Logitech HD Webcam C310, Part No. LOG-960-000585-012	UNIT PRICE TOTAL	44.55 2,227.50	50.00 2,500.00	51.00 2,550.00
	<b>ACCESSORIES</b>				
13.	5 ea. QD Y-Training USB Adapter, Part No. JBR-265-09-004	UNIT PRICE TOTAL	83.95 419.75	72.00 360.00	70.00 350.00
14.	50 ea. EHS Cable for 7900-8800 Series phones, Phone No. JBR-14201-22-004	UNIT PRICE TOTAL	23.50 1,175.00	24.00 1,200.00	15.00 750.00
15.	5 ea. Jabra UC Motiron+, Part No. JBR-6640-906-105-005	UNIT PRICE TOTAL	129.45 647.25	135.00 675.00	125.00 625.00
16.	10 ea. Barco Clickshare, Part No. CSC-1	UNIT PRICE TOTAL	2,572.50 25,725.00	2,700.00 27,000.00	3,030.00 30,300.00
	<b>EXTENSION 4 YEAR TOTAL</b>	TOTAL	57,659.60	58,940.00	59,350.00
	<b>GRAND TOTAL (BASE YEAR, EXT 1, EXT 2, EXT 3, EXT 4)</b>	TOTAL	<b>288,298.00</b>	294,700.00	296,750.00
	Terms		Net 30 days	Net 30 days	Net 30 days
	Delivery Days			2-10 days	

**\*LOW BIDDER**

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL  
 FOR: Annual Contract for Headsets, Webcams and Accessories  
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ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

Adorama, Inc.  
 42 West 18th Street  
 New York, NY 10011

CDW Government, LLC  
 230 N. Milwaukee Ave.  
 Vernon Hills, IL 60061

Call One, Inc.  
 400 Imperial Blvd.  
 Cape Canaveral, FL 32920

BIDS WERE E-MAILED TO AND/OR PICKED UP BY:

Adorama, Inc.  
 Alamo Headsets  
 Call One Inc.  
 CDW  
 CDW-G  
 Freeitdata  
 Insight Public Sector  
 Jabra  
 Knight Office Solutions  
 Nacr  
 Nolans Office Products  
 Office Supply America LTJK

OfficeMax  
 OM Office Supply  
 Pacificlinkinc  
 PCM-G  
 PCMG Inc.  
 Provantage  
 Quill.com  
 Staples  
 Supply Technology  
 TechDepot  
 Telecommnc

Demandstar  
 SAWS Website